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Eco Ventures Group, Inc. (EVGI – OTCQB)

EVGI Has Option to Acquire 100% of Rapidly Growing German Energiepark Süptitz, GmbH, and is Near Completion of Its Florida Biodiesel Production Facility. Biofuels Market is Strong Worldwide, Providing Likely Future Margin Improvements.

**Strong
Speculative
Buy**

Recent Price: US\$0.25

Market Data (closing prices, November 19, 2012)

Market Capitalization (mln)	6.5
Enterprise Value (mln)	7.6
Basic Shares Outstanding (mln)	26.0
Fully Diluted Shares (mln)	26.0
Avg. Volume (90 day, approx.)	24,764
Insider Ownership	93.4%
Exchange	OTCQB

Balance Sheet Data (as of May 31, 2012)

Shareholders' Equity (mln)	(0.01)
Price/Book Value (as of 08/08/12)	N.A.
Cash (000s)	0.3
Net Working Capital (000s)	(1,046)
Long-Term Debt (000s)	0
Total Debt to Equity Capital	N.A.

Company Overview

Eco Ventures Group, Inc. ("EVGI") is both acquiring and developing a portfolio of ecologically friendly businesses to provide renewable energy and related feedstock. The Company has a definitive agreement to acquire 100% of EPS upon closing of its current financing round.

EPS is a diversified alternative energy feedstock, transportation, heat & solar power production company with approximately 50 employees. Its primary business is the production, processing and brokering of alternative energy feedstocks including rapeseed, palm oil and wood. In the last twelve months EPS had revenues of US\$41.1M and EBITDA of US\$2.8M.

Eco Ventures is based in Groveland, FL, and trades on the OTCQB under the symbol EVGI.

Company Contact Information

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Summary and Investment Opportunity

Global Demand for Biofuels is Strong and Strengthening in the U.S and Overseas

A wide range of pundits estimate the global demand for biofuels in general and biodiesel in particular will increase by some 100% to 200% by the year 2020. Although the economic viability of biodiesel in the United States is still somewhat driven by government incentives and tax credits, the economic cost gap between fossil fuels and biofuels is narrowing. Given the recent improvements in seed-oil conversion rates and waste grease reclamation in recent years, we believe that biodiesel will continue to become more and more economical as time progresses. Note that it is already economical and in high demand in both the U.S. and Europe due to environmentally-driven tax cuts and other incentives. Overall, we view this is an expanding market that is likely to remain attractive to producers for the foreseeable future.

EPS Acquisition Drives Rating and Price Target Valuation Range

On October 8, 2012, Eco Ventures announced that it had signed a one-transaction option to acquire 100% of German Energiepark Süptitz, GmbH (EPS) under the following terms:

- EVGI will issue a total of 15 million new shares to acquire 100% of EPS, which operates a rapeseed (Canola) oil production/sales unit, a 5MW solar energy unit, and a wood transportation and energy division. EPS reported H1'12 sales of US\$24.4 million, up US\$12.3 million over H1'11 sales, a year-over-year gain of 102%.
- EVGI will raise a total of US\$10 million dollars, and upon closing US\$7 million will be invested into EPS and another US\$3 million of which will be reserved for the U.S. operations.

EPS has a long operating history, multiple long-term seed purchase and oil sales contracts, and with the planned infusion of capital is likely to remain on a very high-growth path.

We and Management Feel Confident in Success of Eco Venture's Funding Initiative

Although we cannot predict the ultimate outcome of the Company's current funding round, we do feel confident that the Company is significantly undervalued based on an assumption that it will raise the US\$10M that it seeks and close the EPS acquisition according to its option agreement, even considering potentially significant funding-related new share issuance. Given the compelling nature of the Company's pro-forma financials and likely future results, we feel it is likely that its prospective investors will view an investment in Eco Ventures Group favorably, leading to a successful financing and EPS acquisition for the Company.

As a Newly-Combined Entity, Eco Ventures and EPS are Significantly Undervalued

Based on a strong future balance sheet, income statement, and capital structure, we believe EVGI shares are significantly undervalued in the market at this time. We feel confident that a successful financing and closing will likely result in a significant gain in total market value – perhaps by 200% or more. *Therefore we rate the shares of EVGI a Strong Speculative Buy Rating, and set our 12-month target price range at \$1.19 to \$1.58 per share.*



Industry Background

The Environmental / Green Movement

In recent years we have seen an increasing awareness of and commitment to generating energy in a renewable way that is less damaging or non-damaging to the environment. Many companies and governments are investing billions of dollars each year (in the aggregate) towards this end. These investments focus on a wide array of energy producing technologies, including cellulosic biomass fuel (e.g. wood), wind energy, solar energy, and perhaps most importantly, renewable biofuel energy.

Biofuels

The most important biofuels available in the market today are ethanol and biodiesel. Ethanol is the chemical name of regular alcohol, and it is typically produced from high-starch crops such as corn and sugar cane. The energy-to-fuel yield of these crops is relatively low, and their use as fuel feedstocks can have relatively severe price effects on the food/feed markets associated with them. Biodiesel, which we believe is a superior alternative to ethanol over the medium to long term, is typically derived from plant oils and recycled cooking oils, which are themselves typically comprised of vegetable oils and animal fats.



Pure B100 Biodiesel, Soybean Product



Mercedes Designed to Use B100 Biodiesel

Biodiesel

Most biodiesel is currently sold in a mixed form, with primarily petroleum-based “traditional” diesel being mixed with biodiesel in various percentages, as indicated in the name of the fuel itself. For example, B5 biodiesel is comprised of 5% biodiesel and 95% traditional fossil-based hydrocarbons, whereas B100 biodiesel is 100% pure biodiesel. Although biodiesel is superior to traditional diesel in terms of its environmental footprint (i.e. carbon neutral vs. carbon polluting), it does have a couple of drawbacks. For one, its energy density as measured in potential heat energy per gallon is usually somewhat lower than that of traditional diesel, although not by a large percentage. Secondly, biodiesel tends to freeze at relatively high temperatures – in many cases at or just below the freezing point of water, which is a primary reason for its mixing with fossil diesel blends. Notably, due to its ultra-low sulfur content, biodiesel burns more cleanly than most traditional diesel fuels, and can also reduce engine wear and maintenance due to its superior properties as a lubricant. Biodiesel is typically burned in “converted” diesel engines that are approved for it, usually in B5 and B20 mixes, although some B100 engines are becoming available in the bus and train markets. Several large automakers have introduced cars that burn biodiesel, including Volkswagen and Mercedes. Biodiesel also has applications in the heating oil and other related markets.

Biodiesel Production

Biodiesel is typically manufactured by the process of converting vegetable oil to biodiesel, or through a variety of chemical processes that convert recycled cooking oil and animal fats into biodiesel. Recent developments in oil-producing algae also look very promising at this stage. Biodiesel manufacturing “feedstock” typically comes from seed oil, “clean” recycled cooking oils and recycled animal fats and “dirty” cooking oils (known as either yellow or brown grease, depending on impurity mix and concentrations). In terms of seed oils, a wide variety of seeds are used to produce biodiesel feedstock oil; among the most popular are soybeans, and rapeseed (the source of Canola oil), which jointly account for about 90% of U.S. production. Other feedstocks consist of waste vegetable oil (WVO) and various animal fats such as tallow, lard, and chicken fat.



Biodiesel Oil Source



Canola Oil Feedstock Rapeseed in Bloom

Tax Subsidies and Credits

Both the United States and European countries have enacted a rich body of legislative credits, carbon credits, and tax credits to help producers of biofuels such as biodiesel make their products available to the mass market at prices that are comparable to or lower than traditional diesel prices. Net benefit from these policies varies from state to state, and in Europe from country to country. However, they are in the aggregate very significant, and current trends in politics in both the United States and Europe suggest that these subsidies are likely to persist and even grow into the foreseeable future.

Conclusion

Biofuels including ethanol and biodiesel are in high demand and are experiencing strong pricing and supply constraints across the board. We as Americans and Europeans live in an environment-conscious society, and these fuels’ superior environmental footprint and renewable nature make them an attractive traditional-energy alternative, both now and to a likely even greater extent in the future. Those companies such as Eco Ventures that understand the industry and its underlying dynamics and can position themselves well to benefit from its strong fundamentals are likely to make excellent investments for the foreseeable future.

Company Analysis

Company Description

Eco Ventures Group is a clean-tech energy company based in Groveland, FL, with biodiesel production facilities located in the United States. Pending the closing of its current round of financing and the closing of its already-announced acquisition of Energiepark Süptitz, GmbH (EPS), the Company will also own and operate rapeseed-oil production, solar power production, and biomass energy production based in Süptitz, Germany. The Company's overall vision entails building and operating eco-friendly businesses that provide for society's growing energy needs through use of renewable energy resources. Eco Ventures currently trades at exceptionally low price-to-sales and price-to-earnings multiples vis-à-vis its peer group, and we believe once it completes its current round of financing it is likely to command a much higher market valuation. Therefore we rate the shares of Eco Ventures (EVGI – OTCQB) a Strong Speculative Buy rating, and set our 12-month price target range between \$1.19 and \$1.58.

Eco Ventures ("EVG") - U.S. Subsidiary

EVG currently owns seventy percent (70%) of U.S.-based "Eco Ventures – Florida," a biodiesel fuel producer based at the Company's headquarters in Groveland, FL; management indicates that minority interest shares will be returned to the Company upon closing of the EPS acquisition, bringing Eco Ventures Group's ownership in both subsidiaries 100%. This relatively new enterprise is close to completing construction of its first biodiesel production facility, which once complete will produce B100 (pure) biodiesel at the rate of 3.6 million gallons per year. Given the current B100 price of \$4.20¹ and current RIN credits in the neighborhood of \$.60 to \$.80 per gallon², this should equate to \$17.3 to \$18.0 million in annual sales that the Company indicates will generate gross margins of approximately 30%. Obviously, higher future pricing of B100 would have a positive impact on the revenues and gross profits of this subsidiary. The Company's current plan is to bring this facility online in early 2013, initially creating B100 biodiesel by processing cooking fat waste (known as yellow grease) as its primary feedstock. However, the Company plans to expand this facility significantly during 2013, increasing its annual capacity by an additional five million gallons to a total of 8.6 million gallons. Notably, this second facility will be based on a newer processing technology, and its use should lead to higher gross and net margins in 2013 and beyond.



Eco Ventures – Florida Facility and Corporate Headquarters

¹ Source: Houston Biodiesel, Oct. 16, 2012

² RIN Credits operate based on a rather complex regulatory mechanism. The base principle is that a credit amount will be determined by the difference between the market price of gasoline and the highest price of a government-set group of fuel-sourcing alternatives, such as Ethanol and seed-oil derived biodiesel. The mechanism is intended to make more cost-efficient means of creating alternative fuels more attractive to investment, as long as the supply does not meet demand as currently mandated. Management indicates that current RIN and other credits should work out to something in the range of \$.60 to \$.80 per gallon based on current market conditions. The future prices of RIN credits or alternative credits is impossible to predict, but we do believe they are likely to persist for at least several years, during which time efficient producers of alternative fuels can expect substantial positive effects to revenues and possibly to net profits as well.

Energiepark Süptitz, GmbH (“EPS”) – European Subsidiary (will be wholly-owned upon funding/purchase) Energiepark Süptitz, GmbH (“EPS”) is a diversified “green” company based in Süptitz, Germany, that operates in three energy-related business segments. EPS’ business, which has historically evidenced a positive skew towards the second half of the calendar year, is on a rapid-growth trajectory. For the first six months of 2012 ended June 30, EPS’ revenue doubled to US\$24.4 million vs. H1’11 sales of US\$12.1 million, and was up six-fold vs. H1’10 revenues of US\$4.7 million. During the first half of this year, the Company’s EBITDA reached US\$2.1 million. The Company’s trailing twelve months’ sales (ending June 30, 2012) were US\$41.1 million and trailing twelve months’ EBITDA came in at US\$2.8 million. The Company believes that this level of organic growth is likely to continue for several years into the future – given adequate capital investment – and we feel this idea’s validity has been strongly confirmed by EPS’ recent announcement of a new US\$121 million rapeseed (Canola) oil production contract with GGT Trading, Ltd., and by its announcement of an additional 100,000 metric tons of rapeseed supply, sourced from a group located in nearby Poland. Obviously, the likely continuation of the Company’s rapid growth warrants premium valuations from earnings-multiple and sales-multiple perspectives.

EPS operates in three key energy-related segments: rapeseed oil production and brokerage; solar energy, heat, and power production; and wood transport and wood-based energy production. The largest and most important of these operations involves rapeseed processing and rapeseed (Canola) oil production, which accounted for US\$20M in 2011 historical revenues and contributed heavily to EPS’ overall US\$24.4 million in revenues for just the first six months of this year. The Company plans to ramp up production capacity to 25,000 metric tons this year, and it is also capable of brokering an additional 75,000 metric tons per year to existing clientele, given adequate financing. To expand capacity, EPS plans on purchasing a “Green Power Oil Mill” that should lower processing costs by US\$26 per metric ton, or approximately US\$650,000, on its planned CY2013 production of 25,000 metric tons.

The Company’s two other business segments contributed revenues of US\$8.8 million in 2011. The Company’s solar generation facility generates 5MW of power, which it feeds into the German power grid under a guaranteed 20-year government contract. In 2011 this facility generated US\$2.2 million in revenue and very high gross profit margins; the Company expects heat and solar co-generation power to consistently generate approximately US\$4.0 million top-line in 2013 and beyond. Note that this facility represents a US\$16.8 million hard asset on the EPS balance sheet. The Company’s wood transport business generated US\$5 million in 2011 sales and the management expects this to grow to US\$7 million this year and to US\$8 million by 2013. This division within EPS utilizes 25 modern lumber transport vehicles that represent a US\$5 million fixed asset on EPS’ balance sheet, and the division derives its sales from numerous long-term customer contracts.

The Acquisition

EVG recently announced an agreement under which it will acquire 100% of German Energiepark Süptitz, GmbH (“EPS”), for a purchase price of 15,000,000 shares of EVGI stock and US\$7 million in cash. The only condition of this agreement of which we are aware is that the Company raise a minimum total of US\$10,000,000 in its current round of financing, presumably to guarantee that the combined entity will be able to fund its growth in both the United States and in Germany. According to the pro forma financial summary provided by the Company on September 13, 2012 (<http://is.gd/R5fQWB>), the combined entity will hold as of December 2012 an estimated US\$8.6M in current assets, US\$32.8M in non-current assets, US\$6.6M in current liabilities, and US\$25.1M in long-term debt. Because our firm does not operate in Germany, we have made no independent analysis of the financial statements and debt covenants of Energiepark Süptitz, GmbH, and hence cannot speak with authority as to the final disposition of the planned US\$7M cash infusion into EPS. However, management has indicated that current EPS management will be staying on board to run what will essentially remain an independent, wholly-owned subsidiary of Eco Ventures (EVGI – OTCQB).

Financial Analysis and Investment Thesis

Assuming that EVGI completes both its current financing and its acquisition of Energiepark Süptitz as planned, EVGI shares almost certainly have more value than that reflected in the current per-share price of \$0.25. The question is, how much more value? Based on the nature of the Company’s business and capital structure in

Europe, we believe the best way to approach this question is from an enterprise value perspective. Enterprise value is defined as the total of a Company's market capitalization and debt (plus minority interest and preferred stock), less any cash and cash equivalents on its balance sheet. Once the acquisition of EPS has been completed, this will mean the total value of the then-outstanding common shares on a fully-diluted basis, plus the amount of the combined entity's debt, less cash and equivalents.

Enterprise Value, Pro-Forma

We have based our 12-month enterprise value target an analysis of comparable companies' forward P/E and P/S multiples. However, selecting good comps is not without difficulty in this case, as the pro-forma company will consist of four distinct operating units, three of which are located in Germany. Those difficulties aside, we have selected the following comparables for analysis purposes:

<u>Company</u>	Mkt. Cap. (000,000s)	Ent. Val. Per Share	Price per Share	FY'12 est. EPS	FY'13 est. EPS	FY '12 est. Rev.	FY '13 est. Rev.
Future Fuels (FF – NYSE)	481.79	9.64	11.66	0.86	1.00	368	337
	<i>Ent. Val/S Multiples:</i>			11.21x	9.64x	1.08x	1.18x
Green Plains Renewable Energy (GPRE – NasdaqGS)	221.6	29.16	7.47	(0.79)	0.54	3,390	3,400
	<i>Ent. Val/S Multiples:</i>			N.A.	51.33x	0.24x	0.24x

Based on comparables, we believe that a multiple of 8x estimated 2014 earnings would be an appropriate 12-month target valuation multiple for the Company. Given EPS' recently announced rape seed supply and brokerage contracts, we feel that a CY'14 revenue estimate of US\$15 million is quite reasonable. Based on this, we have set our 12-month target enterprise value at US\$120 million. Based on EPS financial highlights provided to us by the Company (and made available on the Eco Ventures website), we feel that a downward adjustment of US\$25 million to account for cash and cash equivalents is appropriate ***leading us to our 12-month target market capitalization of US\$95 million.*** Given that the Company could have between 60 million to 80 million total shares outstanding at that time, ***we arrive at our 12-month target price range of \$1.19 to \$1.58 per share.***

Fundraising

In our view, the key to the current attractiveness of EVGI shares is dependent on the Company's ability to complete its current US\$10 million fundraising, which we view as a likely event in the very near-term. Given that the Company is likely to be worth well over \$1.19 per share within 12 months of closing its financing round, we feel that its current prospective investors should be highly motivated to fund the Company with the US\$10 million it seeks. However, we cannot predict this event with any certainty, and if this funding does not occur the likely value of the Company's shares will almost certainly be less than it would under the funding / EPS acquisition scenario. Overall, we feel sanguine regarding the Company's likelihood to successfully complete its financing round and close on its EPS acquisition, and hence positive on the likely future value of its shares.

Strategic Growth Plan

The Company has a relatively straightforward growth plan for both its U.S. based and (planned) European operating subsidiaries. In the United States, the Company plans to add additional biodiesel processing capability in the coming year, upping its annual capacity from 3,600,000 gallons to 8,600,000 gallons, adding rapeseed as a processed feedstock. In Europe, EPS plans to continue the rapid expansion of its rapeseed brokerage and oil production business, bringing on actual biodiesel production in early 2014. Its progress towards expanding its business according to plan is evidenced by the Company's recent announcement of its Polish sales agreement and its now-larger rapeseed sourcing agreements. We believe that the Company's strategic plan is cogent and viable, and with the funding it seeks should be quite capable of hitting its planned revenue and earnings targets.

Leadership Team

Randall Lanham, CEO

Mr. Lanham is a licensed attorney with extensive experience in securities law and corporate finance. Mr. Lanham has owned and operated his own law firm for over 19 years, and he is currently an independent director of Nymox Pharmaceuticals, Inc. (NYMX - NasdaqCM) a company with a market capitalization of US\$212 million (based on closing prices, 11/16/2012). Mr. Lanham has helped structure and advise numerous start-ups and public ventures. His desire to be involved with a “Green” company and address global energy issues led to his personal investment in and commitment to Eco Ventures.

Mr. Lanham received a B.S. in Criminal Justice/Political Science from the University of Delaware and his J.D. from the Whittier College School of Law. Mr. Lanham became a member of the American Bar Association in 1992 and a passed the California State Bar in 1993.

Mark Cox, President

In 1998, Mr. Cox became a portfolio manager at Pinnacle International Management LLC, an employee owned money manager based in New York, where he introduced companies such as Vestas Wind Systems, Gamesa and Solon to the Pinnacle portfolio. The investment team held the number 1 position for 5 year returns in both Nelson’s “World’s Best Money Managers” and in Money Manager Review’s rankings up to the third quarter of 2002. Mark also raised \$78 million in new assets for Pinnacle during the significant bear market. Mr. Cox is the founder, managing partner and CEO of New Energy Fund LP. The fund is a hedge fund format that invests in private and public equities that are focused on the emerging sustainable energy technology market. Mark is 56 years old and has 29 years of investment experience in global equity markets. He has a Master’s degree in French and English from the University of Dundee in Scotland and an Executive MBA from Columbia University in New York. He has held the Series 7, 24, 63, and 65 NASD securities licenses and is a fluent French speaker.

Wes Berry, Senior Technology Advisor

Mr. Berry serves as the Company’s senior technology advisor. Mr. Berry has an extensive knowledge of biofuel design, manufacturing and overall program management. He has additionally provided consulting services for many industries, including fertilizer, hydrometallurgical, inorganic chemical, alternative energy and specialty organic services. Mr. Berry received Bachelor of Science and Master of Science degrees in chemical engineering from the University of South Florida in 1972 and 1976. He has published a number of papers, including several related to the practical aspects of biodiesel production. In addition, Wes holds 19 U.S. and 3 foreign patents, and is a member of several academic honor and professional societies.

Steven Weldon, Chief Financial Officer

Mr. Weldon has over 15 years of accounting experience. His financial background also includes seven years in private accounting; several years of which were at the managerial level. Mr. Weldon also has several years’ experience as both Chief Executive Officer and Chief Financial Officer of publicly traded companies. Mr. Weldon received his Bachelor of Science degree and his Master’s in Business Administration from Florida Southern College. He is also a Certified Public Account licensed in the State of Florida.

Competition

In the biodiesel and rapeseed oil production markets, competition is somewhat of a non-issue, largely because these markets are relatively large and almost completely commoditized. For EPS, the real competition comes from other would-be purchasers of the Company’s raw ingredients: rapeseed crops. Given its long-term operating history and brokerage relationships, and especially in light of the newly-announced 100,000 metric ton seed-sourcing agreement, we believe the Company is likely to continue to compete successfully in this arena.

Other Risks

In this particular case, we feel the most important risk facing Eco Ventures is one of financing. Although financing certainly should be available to fund the Company’s business plan, there is certainly no guarantee that it will be available, and assuming that it is, the terms under which it will be offered remain to be seen. Therefore, investors in EVGI shares face a risk that the Company simply cannot adequately fund its business plan, which would leave equity owners (in the aggregate) with 70% ownership in an as-of-yet unfinished pilot biodiesel

facility in Florida. While this risk event would not necessarily be catastrophic, it would at least mean that in the near-term the valuation of EVGI shares would likely trend lower. Note that we do feel this risk event to be unlikely to occur.

Assuming that the Company is able to complete its current round of financing, there is still some risk relating to dilution to current equity shareholders. The Company's current plan is to raise US\$10M through a debt offering at this time, followed by an additional offering of US\$15M in early Q2 CY'13. However, we have modeled quite substantial financing-dilution in our estimates, ranging from an additional 19 million to 39 million shares, which should in our opinion adequately account for the dilution likely to occur as part of a financing. In fact, the Company's own estimates of dilution pertaining to this financing are only 10 million shares, making a dilution of more than 39 million shares very unlikely.

Other than these risks, the Company will face operational challenges pertaining to operating a German subsidiary and pertaining to growing a U.S. subsidiary from pre-production into large-scale commercial operations. While we believe the Company will succeed in its challenges in these regards, investors should be aware that this entails some degree of operational risk. However, we do not feel that this risk is in any way abnormal for a company in this industry and at this stage of development, and are not overly concerned by it.

Conclusion

Eco Ventures is an exciting growth-stage opportunity that in our view is clearly undervalued, based on an assumption that it will close its current round of financing and its agreed-upon 100% acquisition of German rapeseed oil producer Energiepark Süptitz, GmbH (EPS). Because we do see some risk associated with any financing event, we believe the market is not yet fairly valuing EVGI on a pro-forma basis. However, given the likely value of the Company and its shares post-funding and post-merger, we believe this presents an excellent profit opportunity for risk tolerant investors.

Based on comparables, we believe that a multiple of 8x roughly estimated 2014 earnings constitutes an appropriate 12-month target valuation multiple for the Company. Given a rough estimate of US\$15.0 million in 2014 earnings and CYE'14 net cash of \$25 million, this leads us to our 12-month target enterprise value of US\$120 million and market capitalization of US\$95 million. Given that the Company should have between 60 million to 80 million total shares outstanding at that time, ***we arrive at our 12-month target price range of \$1.19 to \$1.58 per share. Therefore we rate the shares of EVGI a Strong Speculative Buy.***

Our Rating System

We rate enrolled companies based on the appreciation potential we believe their shares represent. The performance of those companies rated “Speculative Buy” or “Strong Speculative Buy” are often highly dependent on some future event, such as FDA drug approval or the development of a new key technology.

Explanation of Ratings Issued by Harbinger Research

STRONG BUY	We believe the enrolled company will appreciate more than 20% relative to the general market for U.S. equities during the next 12 to 24 months.
BUY	We believe the enrolled company will appreciate more than 10% relative to the general market for U.S. equities during the next 12 to 24 months.
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NEUTRAL	We expect the enrolled company to trade between -10% and +10% relative to the general market for U.S. equities during the following 12 to 24 months.
SELL	We expect the enrolled company to underperform the general market for U.S. equities by more than 10% during the following 12 to 24 months.

Analyst Certification

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Our Team

Brian R. Connell, CFA

Senior Managing Director

Mr. Connell has over 20 years' experience in the securities industry, as an equity analyst and portfolio manager, and as the founder and CEO of StreetFusion (acquired by CCBN/StreetEvents), a software company serving the institutional investment community. On the sell-side, Mr. Connell served as the technology analyst for Neovest, an Atlanta-based boutique, and as a Senior Analyst - Internet for Preferred Capital Markets, an investment bank based in San Francisco. Mr. Connell has also held the position of Executive Director of Marquis Capital Management, a technology-focused hedge fund.

Mr. Connell founded Harbinger Research in 2004 with the purpose of providing high quality research coverage to deserving smaller companies. Mr. Connell holds degrees in Economics and Psychology from Duke University, and is a CFA Charterholder.